



**Job Title:** Analyst  
**Location:** New York, NY  
**Company:** Hark Capital, a P10 Affiliate

### **About the Firm**

Founded in 2013, Hark Capital ([harkcap.com](http://harkcap.com)) is one of the pioneers in providing fund finance to private equity firms including NAV and management company loans. We have completed over 100 transactions and deployed +\$1.4 billion working with funds in North America and Europe. Hark is currently deploying its fourth fund.

Hark Capital was acquired by P10, Inc. (NYSE: PX) in September 2021. Hark Capital is part of P10, Inc. (NYSE: PX). P10 is a leading, specialized multi-asset class private markets solutions provider with \$22B in FPAUM offering a comprehensive suite of niche-oriented strategies.

You will be an integral member of a tightly knit and collegial group. The position is based in New York City.

### **Responsibilities**

- Deal Execution
  - Support team in analyzing and underwriting new investment opportunities
  - Perform due diligence on both the fund's portfolio companies and the private equity sponsor
  - Prepare investment committee memos highlighting relevant investment risks and proposing credit enhancements to mitigate those risks
  - Work with deal lawyers to properly document credit agreements
- Ongoing Portfolio Monitoring
- Origination: Support the team's new deal origination efforts

### **Required Experience**

- 1-2 years relevant work experience in NAV lending, capital call/hybrid lending, commercial banking, leveraged finance or sponsor coverage
- Strong credit, analytical, writing and presentation skills
- Interpersonal and networking skills needed to be effective in building relationships
- Self-starter excited about working on a small, entrepreneurial team
- Strong work ethic

### **What We Offer**

- Buy-side investment experience in a fast-growing sector of the credit market
- Opportunity to make an immediate impact as a deal team member in a growing franchise
- Entrepreneurial and flexible work environment
- All of our investment team participates in carry

**Salary Range:** \$85,000-\$110,000

Please reach out to Will Randell ([Will@harkcap.com](mailto:Will@harkcap.com)) with interest.



*The duties and responsibilities described above are not comprehensive and additional tasks will be assigned. The scope of the job may change as necessitated by business demands.*

*Hark Capital is an Equal Opportunity Employer and is committed to providing employees and applicants with an environment free of discrimination and harassment. All employment decisions at Hark Capital are based on business needs, job requirements, and individual qualifications. All qualified applicants will receive consideration for employment without regard to race, color, age, religion, sex, gender identity, sexual orientation, national origin, family or parental status, veteran or disability status, or any other status protected by the laws or regulations in the locations where we operate.*

*Americans with Disabilities Act (ADA)*

*Hark Capital will provide reasonable accommodations during the application process upon request as required to comply with applicable laws. If you have a disability and require assistance in this application process, please contact us at (214-764-3195) or [HR@p10alts.com](mailto:HR@p10alts.com).*